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ClinicalKey[®] Student

Subscription Proposal

All India Institute of Medical Sciences,
Deoghar

Submitted to The Librarian.
Proposal Submitted on 4th January 2021

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Specially Discounted offer: AIIMS Deoghar

Below are the details of your **ClinicalKey Student** investment and the terms of your subscription:

Product	Total End Users	Specially Discounted AIIMS Subscription Offer Price (2021-22) USD*
ClinicalKey Student Foundation + Assessment	110	\$10,000

*Specially discounted subscription offer price is exclusive to AIIMS, Deoghar. Government taxes extra

Elsevier in addition will provide the following services:

- ✦ **Onboarding/ Engagement sessions:** Once subscription starts, the designated Customer Engagement Manager from Elsevier will conduct an onboarding session (covers user registration training and product training) for subscribing institutes' users. Institutes to support Team Elsevier conduct the event and gather relevant users for the event. Regular touch points with the institute across the subscription period to drive usage
- ✦ **Performance Usage Reports:** Elsevier can provide a monthly full performance usage report across content type, profiles, titles accessed, views by title, how many tests students take monthly and much more. Additionally, your designated Customer Engagement Manager can provide a deep dive analysis of usage if required for specific purposes
- ✦ **MEDICC Program (Medical Education Digital Integration to Curriculum with ClinicalKey Student):** Elsevier brings you a unique program through which a ClinicalKey Student subscribing institute can opt to collaborate with Team Elsevier to integrate ClinicalKey Student usage to the institutes' medical education (teaching-learning) calendar. Your designated Customer Engagement Manager and Education Consultant will collaborate with the Single Point of Contact (SPOC) assigned by you to support the institute implement new MBBS curriculum, conduct Medical Education methods (like Flip Class, Integrated Learning, and Self-Directed Learning) through ClinicalKey Student.
- ✦ **ClinicalKey Student Support Center:** Any issues related to ClinicalKey Student orders and renewals, access, onboarding, training, using the product or content can be reported via the support center. Upon receipt of the message, one of Elsevier's experienced customer representatives will aim to contact within 24 working hours.
- ✦ **MARC 21 Records:** ClinicalKey Student offers official MARC 21 records for the books included in the institution's subscription. These records are ready to load into the local library catalogue and will help increase the discoverability of ClinicalKey Student content in the institution and thereby increase the usage of ClinicalKey Student resources. Plus, the institution will save valuable time by not having to enter these titles manually into your catalogue.



Terms and Conditions:

1. **Subscription Period** – 01 Years.
2. Please note this is a highly discounted price exclusively prepared for **All India Institute of Medical Science, Deoghar**.
3. **Validity:** The validity of the discounted quote is subject to agreement signing and invoicing on or before 30 days from the date of submission of proposal.
4. **Access/Delivery Mechanism:** Access will be given through IP Address and Username/Password to all Faculty members and Students
5. **Payment terms:** Within 90 days of submission of invoice. All payments to be made in USD only.
6. Kindly note **ClinicalKey** is a product of Elsevier BV which is in registered Head Quarter based in "Netherlands". We do not have any permanent establishment in India. Hence all Elsevier B.V transactions are supported only in 4 currencies globally (USD, JPY, EUR, GBP). But **Relx India Pvt Ltd**. is based in New Delhi which handles the sales activities for South Asia region on behalf of Elsevier BV. Our Office address: **RELX India Pvt Ltd, C/O Elsevier BV, 14th Floor, Building No. 10B, DLF Cyber City, Phase II, Gurugram, Haryana 122002**.
7. All our customer's in India either remit payment in USD or involve an Agent to facilitate the transaction in INR. In this situation, we would like to provide you with **International Subscription Agency** with its address: **Flat No-2 Nirala Market, Nirala Nagar, Lucknow, PIN-226020**, as one of our authorized agents in India, who can assist you with the conversion and payment remittance. In reference to this discussion kindly note that **All India Institute of Medical Science Patna & All India Institute of Medical Science Bhubaneswar** being our customers in Eastern India has also routed their payment through our authorized channel partners.
8. **Taxes:** The above prices are exclusive of any GST, TDS, Sales, use, value added, withholding or similar tax, hence Client will be liable for any such taxes in addition to the total fee mentioned above.
9. The proposal is subject to necessary Management approvals.
10. Offers or terms agreed in the proposal must be put into contract/agreement for them to become effective.



Next Steps –

- Once you give a go ahead, we will generate an agreement to be signed by the relevant authority.
- Your access to **ClinicalKey Student** can start from any date you select after we receive the signed agreement.
- After the paper agreement is signed an invoice will be generated and sent to the signing authority to clear payment within 90 Days.
- A thorough product training session will be conducted at your facility, for a better understanding of **ClinicalKey Student** features shortly after.

We hope to win this opportunity and look forward to our continuous long-term engagement.

Thanks & Regards

Anirban Chowdhury
Account Manager
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**RELX India Private Limited**

(Formerly Known as Reed Elsevier India Pvt Ltd)
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New Delhi- 110001, India
Email ID: indiacontact@elsevier.com, Website: www.elsevier.com

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SUBJECT: PROPRIETARY CERTIFICATE**To whomsoever it may concern**

This is to certify that ClinicalKey Student is developed and marketed by RELX India Private Limited.

RELX India Private Limited is the sole publisher & distributor and has copyright of ClinicalKey Student and is a Proprietary Product of RELX India Private Limited

The Product is sold and advertised in India & outside India by RELX India Private Limited only.

Warm Regards,

Anirban Chowdhury

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Empowering Knowledge

To
Dr. Saurabh Varshney
Medical Director,
All India Institute of Medical Science
Panchayat Training Institute, Daburgram Jasidih,
Deoghar, Jharkhand
PIN- 814142.

Subject: Authorization Certificate for Elsevier ClinicalKey Student.

Dear Sir,

We, **RELX India Pvt Ltd** (Formerly Reed Elsevier India Pvt Ltd, Gurgaon with its office at 14th Floor, Building No.10B, DLF Cyber City, Gurgaon, Haryana-122002) hereby authorize **International Subscription Agency** with its address **Flat No-2, Nirala Market, Nirala Nagar, Lucknow, PIN- 226020**, to represent our products, participate in your procurement process and collect payment from you for product **ClinicalKey Student** on behalf of Elsevier.

All our customer's in India either remit payment in USD or involve an Agent to facilitate the transaction in INR. In this situation, we would like to provide you with **International Subscription Agency** as one of our authorized agents in India, who can assist you with the conversion and payment remittance.

For 2021, **International Subscription Agency** is authorized to represent Elsevier ClinicalKey Student.

Warm Regards,

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Inviting comments from vendors for purchase subscription of e-resource package on proprietary basis

The central library, AIIMS, Deoghar has planned to subscribe online platform namely 'ClinicalKey Student' (Elsevier), for providing e-library services to faculty members and students of the Institute, on proprietary basis through Elsevier's authorized agent 'International Subscription Agency'.

'ClinicalKey Student' proposal, proprietary declaration and agent authorization certificates from Elsevier are enclosed here for open information to submit objections/comments, if any, from other vendors/sellers before subscription of this online package within 10 days from the date uploading the notification on the official website of AIIMS, Deoghar. Comments should be submitted online only in the name of Executive Director, AIIMS, Deoghar on office.aiimsdeoghar@gmail.com before Date 08.03.2021 till 5:30 PM. Non-receipt of comments/objections within the stipulated time frame will be considered as 'no objection' from other sellers/vendors for subscription of the online platform 'ClinicalKey Student' by the Institute on proprietary basis.